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PRESS RELEASE

EPCH ORGANIZED A SEMINAR ON "E-COMMERCE LED EXPORT – CHALLENGES & OPPORTUNITIES AT RAJIV GANDHI BHAWAN, NEW DELHI ON 30TH NOVEMBER'2013

New Delhi – December 01, 2013 -- The Export Promotion Council for Handicrafts (EPCH) organized a seminar on "E-Commerce Led Export - Challenges & Opportunities" at Rajiv Gandhi Bhawan, here yesterday to apprise the exporting community of the benefits of E-commerce led exports so that the same can be practiced in day- to- day business operations by them.

The seminar also discussed in length the intricacies, procedures and system involved in e-commerce led exports.

The seminar was chaired by Mr. Rakesh Kumar, Executive Director of EPCH. The speakers who made the presentation during the seminar included Mr. Navin Mistry, CBT Head, eBay, Mumbai, Mr. Animesh Singh, Business Head, Jabong.com, New Delhi and Mr. Vijay Kaushik of M/s Ticker Plant. Over 45 participants comprising member exporters, buying agents and their representatives took part in the seminar.

The presentations highlighted the size of market for home products in India through E-commerce; Importance of inclination for exporters towards the domestic market where business size is increasing multiple-folds each year, Indian e-commerce, Breaking through nascent stage, opportunities for exporters, Safety and security mechanism and payment transactions etc.

Speaking on the occasion, Mr. Rakesh Kumar, ED-EPCH stressed on the importance of E-Commerce in present scenario of Retail Exports and further emphasized the need for E-Commerce to provide safe and secure business to the exporters. He was of the view that since India is amongst youngest countries in the world having 3rd largest population of internet users in the world, business through web portals offers huge opportunity to the exporters to widen their scope of business.

Mr. Mistry from <u>ebay.com</u> said on the occasion that the trend in the world trade is now electronic and based on internet, emails and similar system, e-commerce led exports have acquired added importance as these are not only found to be speedy but also less cumbersome.

Mr. Animesh Singh, Business Head (Home & Furniture) of M/s Jabong.com apprised the gathering about his portal and highlighted the features which are available to the visitors. He further stated the benefits of doing business with Jabong.com which included easy reach to fast growing online community, Unlimited shelf place for products and services and 24x7 availability of shopping online.

Mr. Vijay Kaushik of M/s Ticker Plant also emphasized on the branding of website through google and gave vital tips for creating and launching of a new website. He made a detailed presentation on the use of key words, video clips to increase the visibility of website.

The seminar on e-commerce led exports was found to be of great benefit to the exporting community and most of the participants expressed keen interest in this system of business. Many questions were raised about the subject which were answered by the experts present at the seminar.

Meanwhile, Mr. Kumar further informed that an awareness seminar on brand image, design production and understand new intellectual property challenges was also organised at Kolkata with the key experts and professionals and about 40 participants including member exporters, artisans, NGOs took part in the interaction.

For more information, kindly contact: Mr. Rakesh Kumar, Executive Director, EPCH at: 9818272171

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